RFP (Request for Proposal) No. 841/ОД **Date 03.11.2026**

Dear Ladies and Gentlemen!

Please be advised that METINVEST-SHIPPING LLC is announcing a tender for the procurement of transshipment services for steel products from the SCS terminal (Constanta) for November–December 2026 (volume: 5,422 tonnes).
Please submit your proposals in accordance with the requirements set out below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Transshipment services for steel products from the SCS terminal (Constanta) in November–December 2026 – 5,422 tonnes. Estimated shipment composition: flat steel products – approx. 2,500 tonnes; long and shaped steel products – approx. 2,922 tonnes. Flat steel products (main specifications): thickness: 16–50 mm; width: 1,500–2,000 mm; length: 6,000 mm (with some items at 12,000 mm). Long and shaped steel products: rebar (reinforcing bars): Ø 8–25 mm, length 12 m; equal-leg angles: 40×40×3 – 80×80×8; channels (NPU): 65–200; beams (IPE): 200–300; lengths: 6 m and 12 m.	Mandatory requirement
Unit of measurement	Transshipment of steel products from the warehouse to railway wagons or barges – EUR/t. Other services – EUR.	Mandatory requirement
Buyer in charge	Roman Voronin	
E-mail to accept offers	tender.mis@metinvestholding.com	Mandatory requirement
Commercial offer submission form	Letter on the company's letterhead or by e-mail	Mandatory requirement
Form of the procedure for selecting a supplier	Tender	
Criteria for determining the best offer	The quoted price of the service, a comprehensive analysis of the company's capabilities to perform the service according to the offer.	
Start date of proposal submission period (GMT +2:00)	03.11.2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	06.11.2026 18:00	Mandatory requirement
Terms of payment	30 calendar days from the date of receipt of the invoice by e-mail	Mandatory or as proposed
Delivery terms		Mandatory requirement
Technical standards and regulations		Mandatory requirement
Quantity to be supplied	5422 tons	The quantity proposed to be supplied shall be specified
Contract currency	EURO	Mandatory requirement
Company status (Manufacturer/trader/distributor)	Specify the status	Mandatory requirement
Price in the contract currency less 20% VAT		Mandatory requirement
Other terms and conditions	Please provide us with a proposal (covering handling costs, customs formalities, and other associated expenses; cargo transshipment rates; and payment terms and conditions) for the following transshipment operations at your terminal: - Unloading cargo from warehouses in railway wagons or barges; - Type of cargo: Steel products. - Quantity: 5,422 tonnes. - Cargo ETA: November–December 2026. - Country of destination: Ukraine. Required scope of intra-port forwarding services: 1. Coordination of vessel nominations and confirmation of L/C at the port.	Mandatory requirement

	2. Coordination with the port regarding time slots for loading railway wagons. 3. Closing of T1 customs declarations and customs clearance. 4. Printing necessary documentation (MR, B/L, Manifest, etc.). 5. Coordination/approval of required documents. 6. Dispatch of documents via postal service and DHL. 7. Requirements for the vessel/barge. 8. Potential laycan for the barge. Please also include the following details in your offer: 1. Vessel fixture terms (SSHINC/SSHEX). 2.Demurrage/dispatch calculation (or confirmation if excluded). 3. Terminal liability for delays to railway wagons or vessels. 4. Vessel loading rate (tones per day). 5.Weighing of empty and loaded railway wagons. 6. Cost of shunting operations for rail wagons at the terminal – EUR per wagon 7. Cost of transshipment during overtime – EUR per tons	
Delivery period	November-December 2026	Mandatory or as proposed

Consent to use the Buyer's standard forms of contract is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons and their telephone numbers shall be specified in proposals.

If you have any comments regarding activities of the Tender Committee, you can send your complaints or requests to the Appeal Committee by filling out an electronic form on the official website of Metinvest Group. https://metinvestholding.com/ru/procurement/appeals-board

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier, selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "METINVEST-SHIPPING" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, is not a preliminary contract or an offer to enter into a contract (an offer), and is not intended to create obligations for the party that sent it.

Sincerely,

Director of branch



"METINVEST-SHIPPING" LLC in Odessa **Roman Voronin**

Contact person:
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